

Key Trends

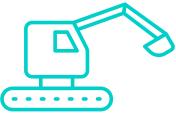
Economy	Current M/Q	Current Figure	M/Q Change	YoY
Official Cash Rate Target (RBA)	Feb	4.4%	0%	Change 100 bps
Owner Occupier Variable Mortgage Rate (RBA)		8.8%	0%	125 bps
Retail Turnover - WA, total industry (ABS, seasonally adjusted)	Jan Dec	\$3.93b	-3.8%	2.4%
Unemployment Rate - WA (ABS, seasonally adjusted)	Jan	4.2%	0.3%	0.6%
Underemployment Rate - WA* (ABS, seasonally adjusted)	Jan	6.3%	-0.3%	0.1%
Estimated Resident Population - WA (ABS)	Jun Qtr	2,878,563	0.7%	3.1%
WA State Final Demand (ABS)	Sep Qtr	\$66.53b	2.4%	5.5%
Consumer Price Index - Greater Perth (ABS)	Dec Qtr	134	2.0	4.7
		141.2	8.4	7.3
Consumer Price Index - Greater Perth Housing (ABS)	Dec Qtr			
Wage Price Index - WA (ABS)	Dec Qtr	148.4	1.2	6.6
Residential Land Development	Current M	Current Figure	M/Q Change	YoY Change
Average weekly sales for the month (UDIA Land Snapshot)	Feb	172	44.4%	53.1%
Residential Construction	Current M/Q	Current Figure	M/Q Change	YoY Change
Total Number of Dwelling Unit Approvals - WA (total residential)* (ABS)	Dec	1,168	-10.8%	16.7%
Number of House Approvals - WA* (ABS)	Dec	1,048	-15.8%	9.2%
···				
Number of Semi-detached Approvals - WA* (ABS)	Dec	96	118.2%	134.1%
Number of Semi-detached Approvals - WA* (ABS) Number of Multi-res. Approvals, all sectors - WA* (ABS)	Dec Dec	96 24	118.2% 14.3%	134.1% 2300.0%



Monthly house approvals - Greater Perth

-28%

Long Run Average



Quarterly dwelling commencements

New Houses - WA

+7% YoY



Average Weekly Land Sales

+44% MoM

*Original numbers

^ Finance Commitments, excluding refinancing

Data is correct as of 29 February 2024

Key Trends

Property Finance	Current M/Q	Current Figure	M/Q Change	YoY Change
Construction of New Owner Occupier Dwellings - WA*^ (ABS)	Dec	559	-13.7%	16.7%
Purchase of New Build Owner Occupier Dwellings - WA*^ (ABS)	Dec	174	-19.1%	0.0%
Purchase of Owner Occupier Residential Land - WA*^ (ABS)	Dec	245	-4.7%	66.7%
FHOG Applications - WA* (WA Treasury)	Jan	350	-4.4%	44.0%
FHOG Paid - WA* (WA Treasury)	Jan	244	-3.6%	-10.9%

Residential Property Market	Current M/Q	Current Figure	M/Q Change	YOY Change
Total for Sale Property Listings - Perth: 1 month count (CoreLogic)	Jan	6,398	5.1%	15.8%
Median House Price - Perth (CoreLogic)(\$)	Nov	591,000	1.0%	9.2%
House Sales (last 12 months) Perth (CoreLogic)	Nov	38,900	-0.1%	-3.9%
Median Unit Price - Perth (CoreLogic) (\$)	Nov	415,000	1.2%	3.8%
Unit Sales (last 12 months) Perth (CoreLogic)	Nov	12,390	2.3%	13.8%
Median Land Price - Perth (UDIA) (\$)	Sep Qtr	257,533	5.7%	10.5%
Land Sales - Perth (UDIA)	Sep Qtr	2,203	14.1%	69.5%

Residential Rental Market	Current M/Q	Current Figure	M/Q Change	YOY Change
Median House Rent (per week) - Perth (CoreLogic)	Jan	\$648	1.12%	15.82%
Median Unit Rent (per week) - Perth (CoreLogic)	Jan	\$571	1.31%	19.55%
Vacancy Rate - Houses - Perth (CoreLogic)	Jan	0.7%	12.64%	-3.40%
Vacancy Rate - Units - Perth (CoreLogic)	Jan	0.7%	4.38%	-20.65%





First Home Owner Grant Paid - WA

-11% YoY



Rental vacancy rate - Perth

0.7%

Data is correct as of 30 January 2024

*Original numbers

^ Finance Commitments, excluding refinancing

Residential Land Development

UDIA WA Land Snapshot - January 24

219

Average lot sales per week

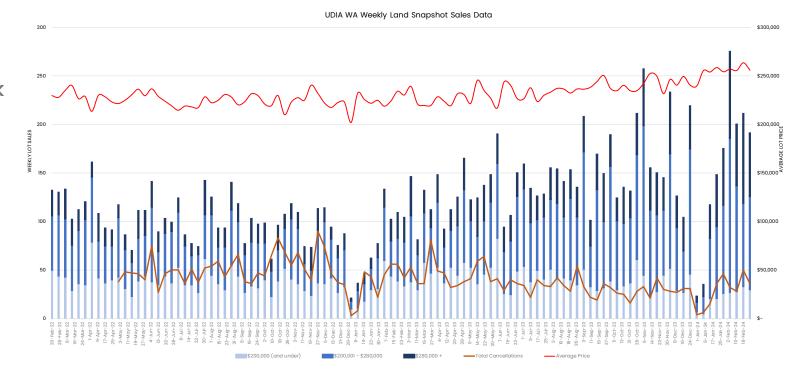
+84.6% MoM

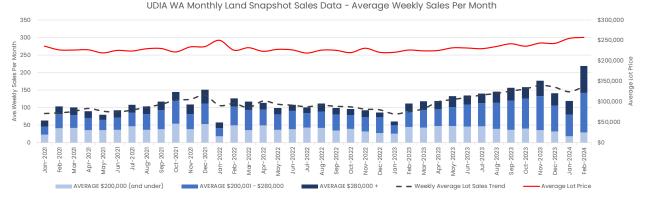
+95.8% YoY

\$257,979

Average lot price

+0.9% MoM +13.7% YoY





30

Average weekly lot sales priced \$200,000 & under

> +61.6% MoM -33.3% YoY

77

Average weekly lot sales priced \$280,000 & over

+96.8% MoM

+239.6% YoY

146

Total monthly cancellations

+41.7% MoM

-26.6% YoY

Residential Property Transactions (CoreLogic)

Perth New Build Median Unit Price (Nov 23)

\$430,000

-2.3% YoY

29.2% lower than combined Capital City ave

Perth New Build Median House Price (Oct 23)

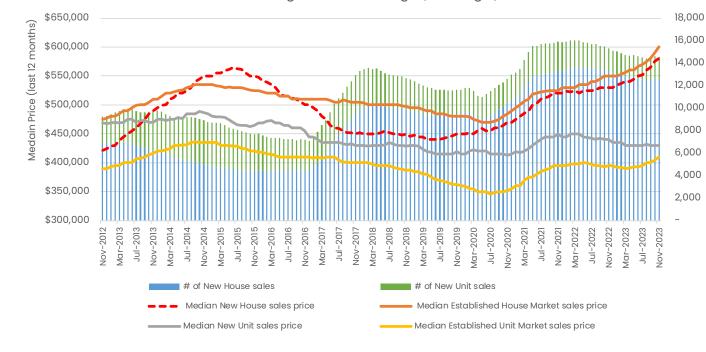
\$580,000

+9.4% YoY

32.6% lower than combined Capital City ave Median New Build House Price, November '22 & November '23 (CoreLogic)



Greater Perth, New & Established Market House & Unit Sale Volumes & Median Pricing Rolling 12 Month Average (CoreLogic)



12,567

Annual volume of new house sales in Perth across 12 months to Nov 23

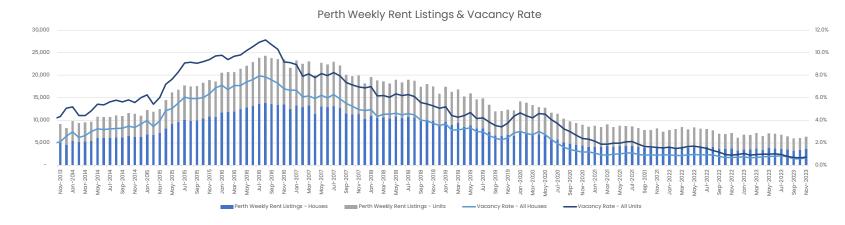
-5.6% YoY

1,974

Annual volume of new unit sales in Perth across 12 months to Nov 23

-1.7% YoY

Weekly Rental Listings (CoreLogic)





3,689

Average monthly rental listings for houses in Perth (Nov 23)

+8.6% MoM -3.0% YoY

\$648 pw

Median weekly rent for houses in Perth (Jan 24)

+1.1% MoM +15.8% YoY 2,709

Average monthly rental listings for units in Perth (Nov 23)

+0.7% MoM

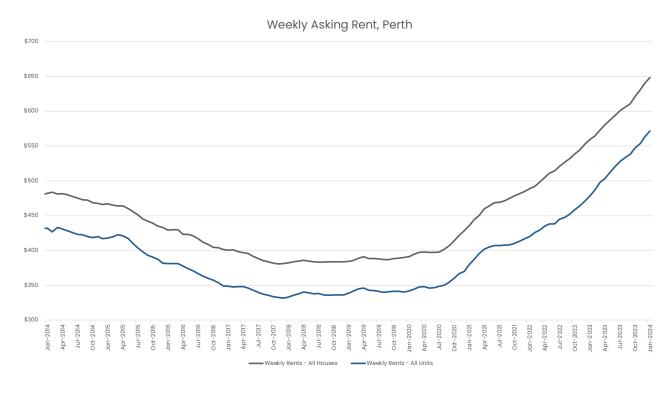
-20.3% YoY

\$571 pw

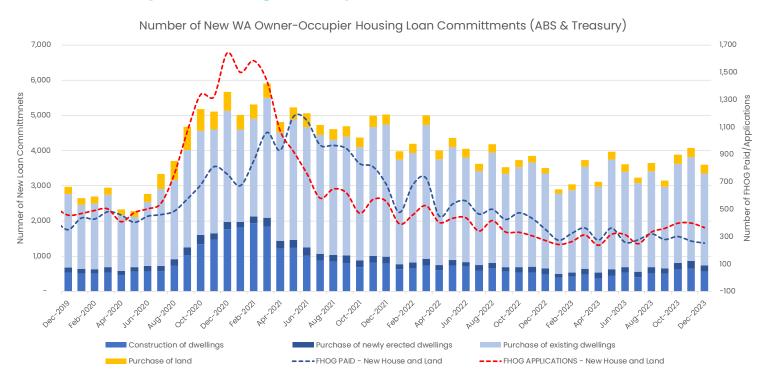
Median weekly rent for units in Perth (Nov 23)

+1.3% MoM

+19.5% YoY



Owner Occupier Lending Activity



December owner occupier lending volumes for established market properties was

3.8% up on rolling 12 month average

3,862

Total new housing loan commitments - WA

-11.9% MoM +4.1% YoY **559**

New dwelling construction loan commitments - WA

-13.7% MoM +16.7% YoY 245

Purchase of residential land loan commitments - WA

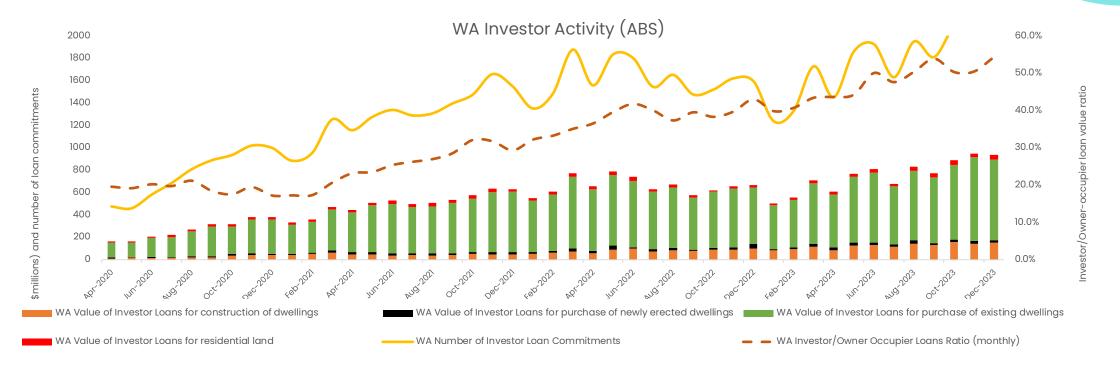
-4.7% MoM +66.7% YoY 253

First Home Buyer Grants paid for new house and land packages

-5.6% MoM

-28.5% YoY

Investor Lending Activity



16,659

Number of investor new loan commitments - National

-9.4% MoM

+9.4% YoY

\$9.66 b

Value of new investor loan commitments - National

-9.1% MoM

+14.1% YoY

2,099

Number of Investor new loan commitments - WA

-5.1% MoM

+31.7% YoY

\$945.6 m

Value of new investor loan commitments - WA

-1.9% MoM

+38.7% YoY

Residential Property Settlements

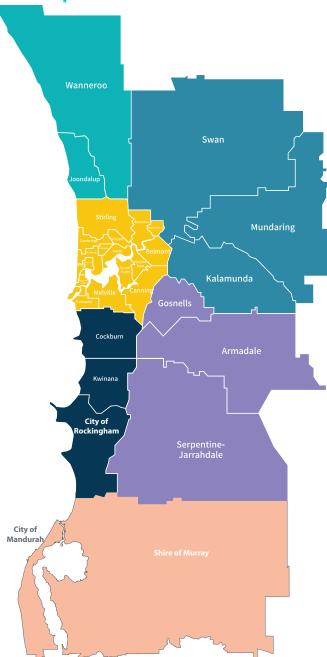
October 2023: Monthly Settlements by Metropolitan Corridor

	Settlements (#)	Median Land Area (sqm)	Median Price (\$)
North-West Metro	744	489	\$600,500
Detached House	501	606	\$680,000
Medium Density	139	210	\$495,000
Vacant Land	104	378	\$312,500

	Settlements (#)	Median Land Area (sqm)	Median Price (\$)
Central Metro			
Detached House	492	698	\$1,022,000
Medium Density	1376	147	\$525,700
Vacant Land	78	352	\$522,500

	Settlements (#)	Median Land Area (sqm)	Median Price (\$)
South-West Metro	786	450	\$539,500
Detached House	490	596	\$600,000
Medium Density	175	158	\$430,000
Vacant Land	121	375	\$247,000

Note: Settlement figures are based on Landgate data available at the time of publication and may not represent all settlements during the period. Data is based on settlements with a land area of 2,000sqm and under.

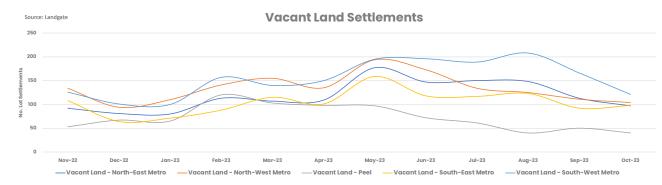


	Settlements (#)	Median Land Area (sqm)	Median Price (\$)
North-East Metro	502	413	\$502,000
Detached House	315	540	\$580,000
Medium Density	90	202	\$396,925
Vacant Land	97	375	\$281,000

	Settlements (#)	Median Land Area (sqm)	Median Price (\$)
South-East Metro	556	501	\$485,000
Detached House	338	682	\$560,000
Medium Density	120	227	\$390,000
Vacant Land	98	323	\$214,000

		Median Land Area (sqm)	Median Price (\$)
Detached House	249	681	\$545,000
Medium Density	80	249	\$420,000
Vacant Land	40	580	\$240,500

Vacant Land Settlements





6,993

Vacant land settlements across Greater Perth and Peel in 12 months to October 2023

-3.7% 12 month change

\$254,500

Median price in vacant land settlements across Greater Perth and Peel in October 2023

+13.1% 12 month change

Three Months to September 2023: WA Regional Property Settlements					
	Settlements (#)	Median Land Area (sqm)	Median Price (\$)		
Gascoyne	50	869	\$415,000		
Detached House	36	903	\$601,000		
Medium Density	4	158	\$380,000		
Vacant Land	10	781	\$94,500		
Goldfields Esperance	391	774	\$316,000		
Detached House	231	866	\$365,000		
Medium Density	133	333	\$300,000		
Vacant Land	27	976	\$25,000		
Great Southern	365	727	\$470,000		
Detached House	241	786	\$516,000		
Medium Density	69	304	\$410,000		
Vacant Land	55	754	\$180,000		
Kimberley	27	786	\$370,000		
Detached House	20	819	\$470,000		
Medium Density	7	284	\$320,000		
Vacant Land	0	0	\$0		
Mid West	449	809	\$308,000		
Detached House	317	823	\$345,000		
Medium Density	68	381	\$295,000		
Vacant Land	64	816	\$79,000		
Pilbara	293	582	\$475,000		
Detached House	166	717	\$547,500		
Medium Density	114	200	\$365,000		
Vacant Land	13	630	\$220,000		
South West			\$445,000		
Detached House	749	750	\$510,000		
Medium Density	214	299	\$407,500		
Vacant Land	174	552	\$204,000		
Wheatbelt	294	999	\$192,500		
Detached House	196	1,012	\$255,000		
Medium Density	20	276	\$340,000		
Vacant Land	78	984	\$87,000		
(Landgate)					

Regional Snapshot

North-West Corridor

12 months to September 2023 & YoY Change						
	Settlem	ents (#)	Median Area (s		Median Pri	ice (\$)
North-West Metro				-5.6%	\$546,000	8.1%
Detached House	6,297	-11.0%	603	-1.0%	\$620,000	7.8%
Medium Density	2,273	49.4%	228	2.7%	\$469,500	10.0%
Vacant Land	992	-46.5%	375	0.0%	\$269,000	11.2%

	12 months to September 2023 & YoY Change									
	Settlements (#)		Median Land Area (sqm)		Median Price (\$)					
Wanneroo LGA	6,533	-6.1%	450	0.0%	\$485,000	10.2%				
Detached House	4,254	-8.1%	523	-3.1%	\$550,000	10.0%				
Medium Density	1,485	114.0%	375	52.4%	\$255,000	15.9%				
Vacant Land	794	-51.4%	252	-32.9%	\$440,000	88.0%				

12 months to September 2023 & YoY Change										
	Settlements (#)		Median Land Area (sqm)		Median Price (\$)					
Joondalup LGA	3,029	-13.4%	680	-0.4%	\$717,500	7.1%				
Detached House	2,043	-16.6%	702	0.3%	\$800,000	6.0%				
Medium Density	788	-4.7%	200	6.1%	\$520,000	6.1%				
Vacant Land	198	-10.0%	350	0.0%	\$465,000	-3.1%				

(Landgate)

Wanneroo Joondalup

9,562

Total settlements recorded for the North-West Metro in the 12 months to October 2023

-8.5% YoY

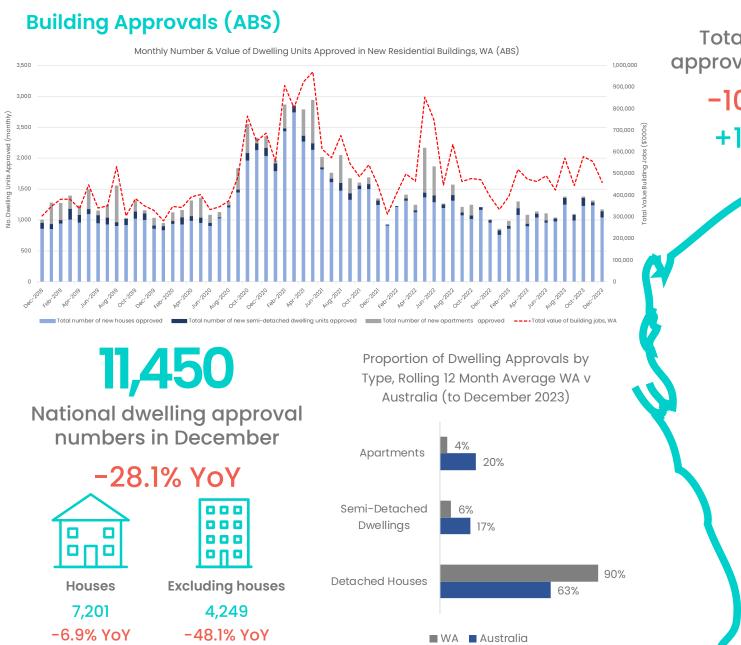
\$269,000

Median price in vacant land settlements across North-West Metro in the 12 months to October 2023

+11.2% YoY

Note: Settlement figures are based on Landgate data available at the time of publication and may not represent all settlements during the period. Data is based on settlements with a land area of 2,000sqm and under.

Residential Construction



1,168

Total WA dwelling approvals in December

-10.8% MoM

+16.7% YoY



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000

+9.2% YoY



96

+118.2% MoM

+134.1% YoY

Apartments

24

+14.3% MoM

+2300% YoY

Residential Construction

Building Activity (ABS)

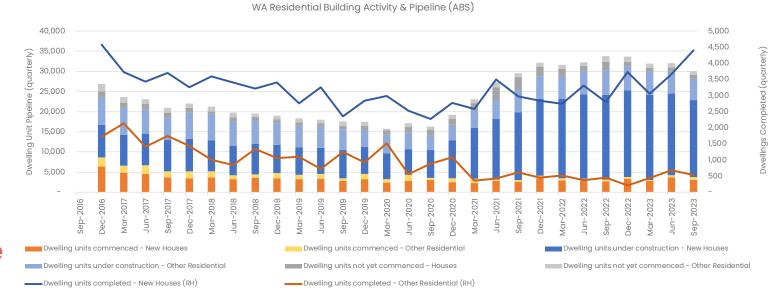
3,761

Volume of WA's new dwelling commencements in September 2023 quarter

-9.7% QoQ

+20.7% YoY

-27.0% Long run ave



3,060

Separate house commencements in September 2023 quarter

-17.9% QoQ

+11.7% YoY

-25.3% Long run ave

685

Other residential typology commencements in September 2023 quarter

+56.4% QoQ

+84.1% YoY

-32.8% Long run ave

19,117

Detached houses under construction across WA in September 2023 quarter

-6.1% QoQ

-9.4% YoY

+61.1% Long run ave







4.5%

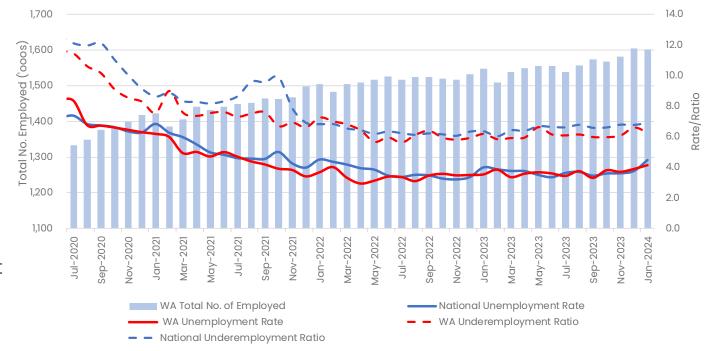
Australia's unemployment rate in January



4.2%

WA's unemployment rate in January

WA & National Labour Force Snapshot (ABS)



Participation rate

National WA 66.8% 69.4%

-0.07% MoM -0.02% MoM

Underemployment rate

National

WA

6.93%

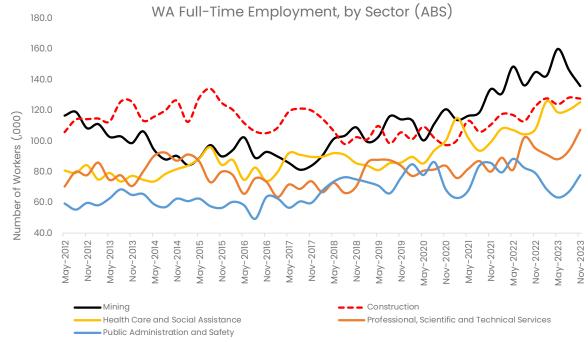
6.26%

+2.10% MoM

-4.85% MoM

Economy

Labour Force Detailed (ABS)





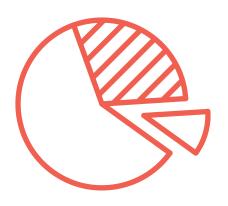
127,606

Total number of workers in the WA construction industry in the three months as at November 2023

-0.5% QoQ

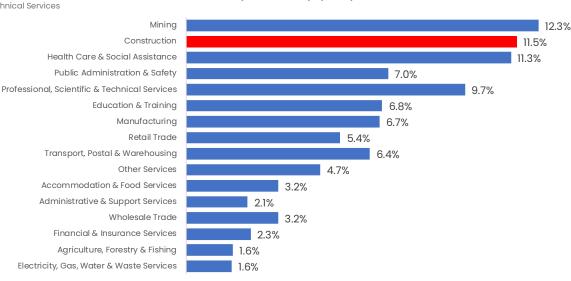
+4.0% YoY

WA Full-Time Employment Industry Composition (Nov 2023) (ABS)



11.5%

Proportion of full-time employees working in construction, second highest industry for WA



Proportion of Total Labour Force

Economy

Housing Rates & Cash Rate





4.35% 8.8%

9.4%

Cash rate target following RBA February Monetary **Policy Meeting** +/-0.0% MoM +1.0% YoY

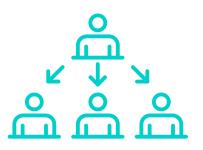
Owner-occupier Investor standard variable interest rate variable lending rate

+/-0.0% MoM

+/-0.0% MoM

Highest level since Sep 2008

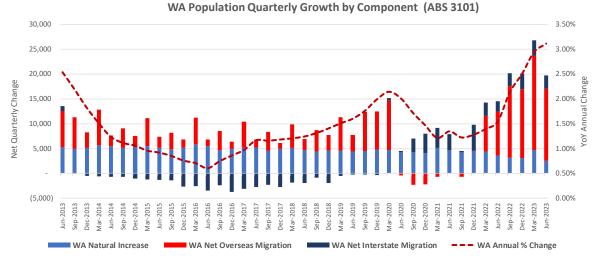
Highest level since Sep 2008



19,724

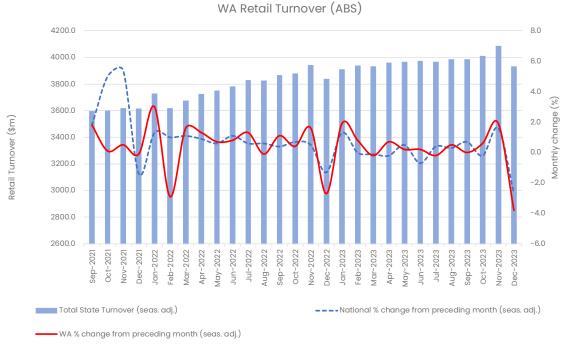
WA net population growth

-26% QoQ



Economy

Retail Trade (ABS 8501)



\$35.19 b

National retail turnover in December

-2.7% MoM

+0.8% YoY

\$3.93 b

WA retail turnover in December

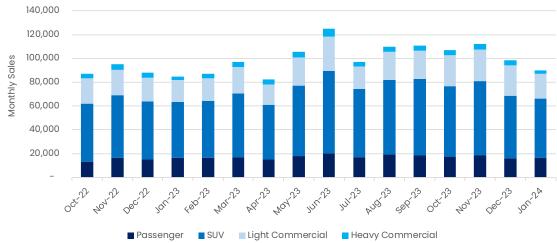
-3.8% MoM

+2.4% YoY

89,782

New Vehicle Sales sold in Australia in January 2024

New Vehicle Sales by Class, Australia (FCAI)



UDIA WA Principal Research Partners











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